

**OFFICIAL TOWN BUSINESS**



**Town of Salisbury**  
c/o Colonial Power Group, Inc.  
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Marlborough, MA 01752-1930

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**DO NOT DISCARD — IMPORTANT NOTICE Regarding Electricity Rates**



## THE TOWN OF SALISBURY'S COMMUNITY CHOICE POWER SUPPLY PROGRAM CONSUMER NOTIFICATION

November 16, 2018

Dear Salisbury Basic Service Consumer:

The Town of Salisbury is pleased to announce that **First Point Power, LLC** ("First Point") has been selected as the supplier for its Community Choice Power Supply Program ("Program"). This Program is a municipal aggregation which enables local government to combine the purchasing power of its residents and businesses to provide them with an alternative to National Grid Basic Service (M.G.L. c. 164, § 134). This Program only affects the supply portion of your monthly bill. It will not affect the delivery portion of your monthly bill. National Grid will continue to deliver your electricity but Salisbury has chosen the supplier for the Program. First Point will provide electric power supply for all consumers currently on Basic Service in Salisbury. This letter is intended to tell you about this Program for electric power supply. In accordance with state law, it also informs you of your rights and options if you choose not to participate in the Program.

- ✓ **YOU WILL BE AUTOMATICALLY ENROLLED IN THIS PROGRAM** unless you choose not to participate and opt-out.
- ✓ **PLEASE RESPOND BY DECEMBER 19, 2018 IF YOU DO NOT WISH TO BE AUTOMATICALLY ENROLLED.**

**YOU WILL NOT NOTICE ANY CHANGE IN YOUR ELECTRICITY SERVICE.** The only difference you will see is that First Point will be printed under the "Supply Services" section of your monthly bill. You will continue to receive one bill from National Grid. You will continue to send your payments to National Grid for processing. National Grid will continue to respond to emergencies, read meters and maintain the distribution and transmission lines. Reliability and quality of service will remain the same. Furthermore, you will continue to have all existing consumer rights and protections.

### COMPARATIVE RATES AND TERMS

	<b>Salisbury's Program*</b> (Supply Services Only)	<b>National Grid Basic Service**</b> (Supply Services Only)
<b>Rate</b> Residential Commercial/Streetlight Industrial	\$0.11065 per kWh \$0.11065 per kWh \$0.11065 per kWh	\$0.13718 per kWh \$0.13166 per kWh \$0.13921 per kWh
<b>Renewable Energy Content</b>	100% National Wind Renewable Energy Certificates (RECs)	Meets Massachusetts renewable energy requirements
<b>Duration</b>	<b>January 2019 – January 2022</b> <i>[Rates apply to service beginning and ending on the days of the month that your meter is read in your service area.]</i>	<b>November 1, 2018 – April 30, 2019</b> <i>[Residential and Small Commercial rates change every 6 months. Large Commercial and Industrial rates change every 3 months.]</i>
<b>Exit Terms</b>	<b>NO PENALTY CHARGE</b>	May receive a reconciliation charge or credit <i>[Industrial G-2 &amp; G-3 only]</i>

\*Rate includes Consultant Fee of \$0.001 per kWh to facilitate Salisbury's Community Choice Power Supply Program.

\*\*GreenUp options are available for \$0.024-\$0.038 per kWh in addition to National Grid's Basic Service rate.

### IMPORTANT INFORMATION

- At Program launch, the aggregation rate is lower than National Grid's Basic Service rate. The aggregation rate is fixed for 36 months (January 2019 to January 2022) while National Grid's Basic Service rate changes twice a year, in May and November. As a result, the aggregation rate may not always be lower than National Grid's Basic Service rate. The goal of the aggregation is to deliver savings over the life of the Program against National Grid's Basic Service rate. However, **SUCH SAVINGS AND FUTURE SAVINGS CANNOT BE GUARANTEED.**
- There is **NO PENALTY CHARGE TO OPT-OUT** of the Program and return to National Grid Basic Service.

« SEE BACK FOR ADDITIONAL INFORMATION »

**IF YOU HAVE BEEN MAILED THIS NOTIFICATION** you do not need to take any action to participate in the Program.

**ALL BASIC SERVICE CONSUMERS** who have been mailed this notification will be AUTOMATICALLY enrolled in the Program and start benefiting from the aggregation rate beginning on the day of the month in January 2019 that your meter is read. This date varies by service area. Your meter reading date is shown on your bill.

**WATCH YOUR NATIONAL GRID BILL FOR FURTHER NOTIFICATION** of the Program.

- Your January 2019 bill will state that you are being switched to Salisbury's Program.
- Your February 2019 bill will show Salisbury's supplier and aggregation rate under "Supply Services".

**BUDGET PLAN OR ELIGIBLE LOW-INCOME DELIVERY RATE CONSUMERS** will continue to receive those benefits from National Grid.

**SOLAR PANEL CONSUMERS** will continue to receive their net metering credits while benefiting from the aggregation rate.

**TAX EXEMPT SMALL BUSINESS CONSUMERS** must email or fax a copy of their Energy Exemption Certificate directly to First Point at [enroll@firstpointpower.com](mailto:enroll@firstpointpower.com) or (877) 206-4855 (fax) in order to maintain their tax exempt status.

**IF YOU HAVE ALREADY CHOSEN A COMPETITIVE SUPPLIER ON YOUR OWN** you must opt-out of this Program. This will ensure you continue to get your electricity from that Competitive Supplier.

**IF YOU HAVE ALREADY CHOSEN A GREEN POWER SUPPLY OPTION ON YOUR OWN** you must opt-out of this Program. This will ensure you continue to get your electricity from that Green Power Supply.

**IF YOU DO NOT WISH TO PARTICIPATE IN THIS PROGRAM** you may: 1) Opt-out and continue paying National Grid's Basic Service rate; or 2) Opt-out and choose your own Competitive Supplier (if one is available to you).

#### **HOW TO OPT-OUT**

- Sign and return the enclosed opt-out card in the postage paid envelope provided; **OR**
- Visit [www.colonialpowergroup.com/salisbury/](http://www.colonialpowergroup.com/salisbury/) and click the opt-out button, then fill out and submit the Opt-Out Form; **OR**
- Call Colonial Power Group, Inc. at (866) 485-5858 ext. 1 and ask to remain on National Grid Basic Service.

**ANY TIME AFTER ENROLLMENT** you can still opt-out with NO PENALTY CHARGE. It may take a couple of billing cycles before you are back on National Grid Basic Service. If you choose to opt-out after the initial enrollment, you may submit an Opt-Out form at [www.colonialpowergroup.com/salisbury/](http://www.colonialpowergroup.com/salisbury/) **OR** call Colonial Power Group, Inc. at (866) 485-5858 ext. 1 and ask to be placed on National Grid Basic Service.

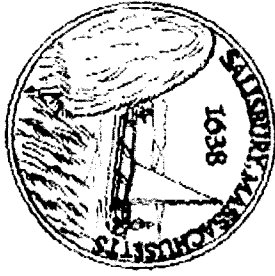
**FOR MORE DETAILED INFORMATION** regarding Salisbury's Program, please visit [www.colonialpowergroup.com/salisbury/](http://www.colonialpowergroup.com/salisbury/) or call us toll-free at (866) 485-5858 ext. 1. To learn more about First Point, please visit [www.firstpointpower.com](http://www.firstpointpower.com).

**TO ACCESS NATIONAL GRID'S BASIC SERVICE RATES** please visit:

- Residential Rates – <https://www.nationalgridus.com/media/pdfs/billing-payments/electric-rates/ma/resitable.pdf>.
- Commercial Rates – <https://www.nationalgridus.com/media/pdfs/billing-payments/electric-rates/ma/commtable.pdf>.
- Industrial Rates – <https://www.nationalgridus.com/media/pdfs/billing-payments/electric-rates/ma/indtable.pdf>.

*Colonial Power Group, Inc. is an energy consulting company chosen on a competitive basis by the Town of Salisbury to facilitate the Community Choice Power Supply Program.*

**Este es un aviso importante. Por favor asegure que se traduce o visite nuestro sitio web.  
Este é um aviso importante. Queira mandá-lo traduzir ou visite nosso site.**



# SALISBURY COMMUNITY CHOICE POWER SUPPLY PROGRAM OPT-OUT REPLY CARD

If you want to participate in the Salisbury Community Choice Power Supply Program, you do not need to take any action. You will be automatically enrolled.

### Opt-Out Instructions

**If you do not want to participate:**

- 1) Sign and date
- 2) Place in envelope provided
- 3) Drop in the mail

Account No: \_\_\_\_\_

**X**

Signature

Date

Print Name

The card must be signed by the customer of record whose name appears in the address on this card. **The envelope must be postmarked by December 19, 2018 to opt-out of the Program before being automatically enrolled.**



**BUSINESS REPLY MAIL**

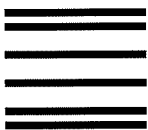
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