TOWN OF SALISBURY

FISCAL YEAR 2020 PROPOSED BUDGET

Submitted by:

Neil J. Harrington, Town Manager

May 20, 2019

	FY 2018 AMENDED BUDGET	FY 2018 ACTUAL RESULTS	FY 2019 ORIGINAL BUDGET	FY 2019 AMENDED BUDGET	FY 2020 DEPT. HEAD PROPOSED BUDGET	FY 2020 TOWN MGR. PROPOSED BUDGET	FY 2020 DOLLAR INCREASE (DECREASE)	FY 2020 PERCENT INCREASE (DECREASE)
REVENUES:								
Property taxes	20,440,855	20,295,604	21,697,393	21,647,874	22,081,503	22,531,503	883,629	4.1%
Excise taxes	1,644,000	1,843,035	1,705,000	1,852,500	2,160,000	2,170,000	317,500	17.1%
Penalties and interest on taxes and excises	153,000	187,091	144,000	158,000	163,000	163,000	5,000	3.2%
Fees, rentals and departmental revenues	463,000	516,335	472,130	530,000	550,000	572,850	42,850	8.1%
Licenses and permits	420,000	540,757	425,000	442,500	450,000	465,000	22,500	5.1%
Fines and forfeits	90,000	85,491	92,000	86,400	87,000	87,258	858	1.0%
State aid	1,161,499	1,189,830	1,176,755	1,177,348	1,265,714	1,265,725	88,377	7.5%
Miscellaneous income	91,800	187,432	145,000	89,200	80,000	87,002	(2,198)	(2.5%)
Harbor Commission transfers	60,295	60,295	60,545	60,545	61,045	72,545	12,000	19.8%
Enterprise Funds transfers	562,314	562,314	565,012	565,012	566,000	565,737	725	0.1%
Free cash and other sources	482,575	485,867	16,511	447,541	00	34,380	(413,161)	(92.3%)
TOTAL REVENUES	25,569,338	25,954,051	26,499,346	27,056,920	27,464,262	28,015,000	958,080	3.5%
APPROPRIATED COSTS:								
Salaries & wages	6,749,325	6,507,581	7,021,488	7,012,313	8,088,873	7,315,379	303,066	4.3%
Services, supplies and other charges/exp	2,038,057	1,848,107	2,197,164	2,169,914	2,385,452	2,221,392	51,478	2.4%
Education	11,869,552	11,869,552	11,730,637	12,206,594	13,326,343	13,277,142	1,070,548	8.8%
Pension, insurance and other benefits	2,788,208	2,744,183	3,209,448	3,197,009	3,699,216	3,346,792	149,783	4.7%
Debt service	1,646,694	1,643,630	1,988,047	1,988,047	1,505,295	1,500,717	(487,330)	(24.5%)
Capital outlay	138,238	138,086	106,298	106,298	154,360	154,360	48,062	45.2%
Transfers	3,980	3,980	0	´ 0	, o	, o	, o	N/A
TOTAL APPROPRIATIONS	25,234,054	24,755,119	26,253,082	26,680,175	29,159,539	27,815,782	1,135,607	4.3%
NON ADDRODUATED SOCTO								
NON-APPROPRIATED COSTS:	420 227	420 227	116261	146 264	4.47.070	140 210	2.054	2.00/
State assessments	138,337	138,337	146,264	146,264	147,878	149,218	2,954	2.0%
Overlay	132,724	132,724	100,000	203,674	200,000	150,000	(53,674)	(26.4%)
Deficits raised on tax recap	64,223	64,223	0	26,807	0	0	(26,807)	(100.0%)
TOTAL NON-APPROPRIATED COSTS	335,284	335,284	246,264	376,745	347,878	299,218	(77,527)	(20.6%)
		12		V-1-200				2000 A
GRAND TOTAL GENERAL FUND	25,569,338	25,090,403	26,499,346	27,056,920	29,507,417	28,115,000	1,058,080	3.9%
GENERAL FUND SURPLUS (DEFICIT)	0	863,648	0	0	(2,043,155)	(100,000)		

	FY 2018 AMENDED BUDGET	FY 2018 ACTUAL RESULTS	FY 2019 ORIGINAL BUDGET	FY 2019 AMENDED BUDGET	FY 2020 DEPT. HEAD PROPOSED BUDGET	FY 2020 TOWN MGR. PROPOSED BUDGET	FY 2020 DOLLAR INCREASE (DECREASE)	FY 2020 PERCENT INCREASE (DECREASE)
BOARD OF SELECTMEN								
Total Salaries & Wages	13,785	13,785	13,785	13,785	13,785	13,785	0	0.0%
Total Purchase of Services	14,000	11,000	25,000	22,000	25,500	25,500	3,500	15.9%
Total Other Charges & Expenses	1,000	640	1,000	900	1,000	900	0	0.0%
TOTAL BOARD OF SELECTMEN	28,785	25,425	39,785	36,685	40,285	40,185	3,500	9.5%
TOWN MANAGER								
Total Salaries & Wages	247,710	246,866	265,494	267,744	276,945	275,945	8,201	3.1%
Total Purchase of Services	151,500	137,842	152,500	182,500	137,500	107,500	(75,000)	(41.1%)
Total Supplies	1,000	874	1,000	1,000	1,000	1,000	0	0.0%
Total Other Charges & Expenses	7,210	6,955	3,500	3,500	3,500	23,150	19,650	561.4%
Total Capital Outlay	10,000	10,000	10,000	10,000	10,000	10,000	0	0.0%
TOTAL TOWN MANAGER	417,420	402,537	432,494	464,744	428,945	417,595	(47,149)	(10.1%)
CENTRAL SERVICES								
Total Salaries & Wages	0	0	2,893	2,893	22,393	27,893	25,000	864.2%
Total Purchase of Services	91,500	75,804	88,950	83,450	74,850	73,700	(9,750)	(11.7%)
Total Supplies	5,000	4,723	5,500	5,500	5,500	5,000	(500)	(9.1%)
Total Other Charges & Expenses	400	400	400	400	400	400	0	0.0%
TOTAL CENTRAL SERVICES	96,900	80,927	97,743	92,243	103,143	106,993	14,750	16.0%
FINANCE/ACCOUNTING								
Total Salaries & Wages	180,117	180,116	187,345	187,345	192,075	192,075	4,730	2.5%
Total Purchase of Services	12,550	12,317	13,000	13,000	14,725	13,725	725	5.6%
Total Supplies	1,000	381	1,000	1,000	850	974	(26)	(2.6%)
Total Other Charges & Expenses	1,700	1,226	1,250	750	1,450	1,200	450	60.0%
TOTAL FINANCE/ACCOUNTING	195,367	194,040	202,595	202,095	209,100	207,974	5,879	2.9%
ASSESSING								
Total Salaries & Wages	252,465	232,176	249,491	249,491	275,891	256,000	6,509	2.6%
Total Purchase of Services	27,890	23,854	29,000	29,000	29,490	29,490	490	1.7%
Total Supplies	2,650	1,965	2,650	2,350	2,650	2,150	(200)	(8.5%)
Total Other Charges & Expenses	4,185	1,364	4,185	3,985	3,985	3,985	0	0.0%
TOTAL ASSESSING	287,190	259,359	285,326	284,826	312,016	291,625	6,799	2.4%

					FY 2020	FY 2020	FY 2020	FY 2020
	FY 2018	FY 2018	FY 2019	FY 2019	DEPT. HEAD	TOWN MGR.	DOLLAR	PERCENT
	AMENDED	ACTUAL	ORIGINAL	AMENDED	PROPOSED	PROPOSED	INCREASE	INCREASE
	BUDGET	RESULTS	BUDGET	BUDGET	BUDGET	BUDGET	(DECREASE)	(DECREASE)
TREASURER/COLLECTOR								
Total Salaries & Wages	147,705	146,124	153,542	156,542	215,602	166,645	10,103	6.5%
Total Purchase of Services	58,500	38,992	62,500	56,500	81,700	67,500	11,000	19.5%
Total Supplies	1,537	1,536	1,800	1,800	2,000	2,000	200	11.1%
Total Other Charges & Expenses	4,763	2,902	5,000	4,500	4,000	4,250	(250)	(5.6%)
TOTAL TREASURER/COLLECTOR	212,505	189,554	222,842	219,342	303,302	240,395	21,053	9.6%
PLANNING								
Total Salaries & Wages	269,302	227,409	224,822	224,322	216,312	226,490	2,168	1.0%
Total Purchase of Services	8,172	6,753	7,927	7,771	8,097	8,175	404	5.2%
Total Supplies	1,200	1,200	1,200	1,200	2,000	1,200	0	0.0%
Total Other Charges & Expenses	2,000	1,896	2,500	2,256	2,975	2,500	244	10.8%
TOTAL PLANNING	280,674	237,258	236,449	235,549	229,384	238,365	2,816	1.2%
TOWN CLERK								
Total Salaries & Wages	120,646	120,239	134,903	134,903	135,603	137,545	2,642	2.0%
Total Purchase of Services	27,200	16,537	27,500	26,500	24,600	26,000	(500)	(1.9%)
Total Supplies	1,200	1,024	1,300	1,300	1,500	1,500	200	15.4%
Total Other Charges & Expenses	1,500	1,133	2,093	2,093	2,000	2,000	(93)	(4.4%)
TOTAL TOWN CLERK	150,546	138,933	165,796	164,796	163,703	167,045	2,249	1.4%
LICENSE COMMISSION								
Total Salaries & Wages	1,500	0	0	0	0	0	0	N/A
Total Purchase of Services	150	0	150	150	0	0	(150)	(100.0%)
Total Supplies	350	0	350	350	0	0	(350)	(100.0%
TOTAL LICENSE COMMISSION	2,000	0	500	500	0	0	(500)	(100.0%
CONSERVATION COMMISSION							***	0.70
Total Salaries & Wages	66,188	66,188	68,095	68,095	68,095	68,575	480	0.7%
Total Supplies	800	800	1,000	900	1,000	1,000	100	11.1%
Total Other Charges & Expenses	500	500	750	500	1,000	500	0	0.0%
TOTAL CONSERVATION COMMISSION	67,488	67,488	69,845	69,495	70,095	70,075	580	0.89
PUBLIC BUILDINGS & PROPERTIES					_	_		5.1 (1)
Total Salaries & Wages	0	0	0	0	0	0	0	N/A
Total Purchase of Services	0 0	0 0	31,700 31,700	31,700 31,700	34,000 34,000	34,500 34,500	2,800 2,800	8.8% 8.8%

Total Supplies 60,000 59,295 62,500 61,000 93,000 61,000 0 0 0 0,00% Total Other Charges & Expenses 10,500 8,050 12,100 11,100 11,600 11,600 500 0 0,00% Total Quitaly 31,394 0,3078,567 3,075,342 3,389,411 3,154,750 79,408 2,685 FIRE DEPARTMENT 2,875,749 2,858,680 3,078,567 3,075,342 3,389,411 3,154,750 79,408 2,685 FIRE DEPARTMENT 2,875,749 2,858,680 3,078,567 3,075,342 3,389,411 3,154,750 79,408 2,685 FIRE DEPARTMENT 3,459,400 10,303 1,399,192 1,403,192 1,595,355 1,541,300 138,108 9,886 1,541	POLICE DEPARTMENT Total Salaries & Wages	FY 2018 AMENDED BUDGET 2,576,662		FY 2019 ORIGINAL BUDGET 2,781,985	FY 2019 AMENDED BUDGET 2,786,560	FY 2020 DEPT. HEAD PROPOSED BUDGET 3,041,029	FY 2020 TOWN MGR. PROPOSED BUDGET 2,852,600	FY 2020 DOLLAR INCREASE (DECREASE)	FY 2020 PERCENT INCREASE (DECREASE)
Total Other Charges & Expenses	Total Purchase of Services	196,647	•	221,982	216,682	243,782	229,550	12,868	5.9%
TOTAL POLICE DEPARTMENT			-	62,500	61,000	93,000	61,000	0	0.0%
TOTAL POLICE DEPARTMENT	= · · · · · · · · · · · · · · · · · · ·	•	8,050	12,100	11,100	11,600	11,600	500	4.5%
FIRE DEPARTMENT FIRE DEPARTMENT Total Salaries & Wages		31,940	31,789	0	0	0	0	0	
PIRE DEPARTMENT Total Salaries & Wages	TOTAL POLICE DEPARTMENT	2,875,749	2,858,680	3,078,567	3,075,342	3,389,411	3,154,750	79,408	
Total Purchase of Services 134,500 106,385 143,300 140,300 152,800 145,800 50,000 34,880 50,000 34,880 50,000 34,880 50,000 34,880 50,000 34,880 50,000 34,880 50,000 34,880 50,000 34,880 50,000 57,500 77,500 77,500 20,000 34,880 50,000 57,500 57	FIRE DEPARTMENT								ene (transporter for the extra Charles Colored
Total Purchase of Services	Total Salaries & Wages	1.349.400	1.307.343	1,399 192	1 403 192	1 505 255	1 541 200	120 100	0.00/
Total Supplies	Total Purchase of Services							•	
Total Other Charges & Expenses 7,000 4,391 7,000 7,000 7,000 7,000 7,000 0 0 0 0 0.0 0.0 0.0 0.0 0.0 0.0 0.	Total Supplies	•		*	•	•			
Total Capital Outlay		•	•	•	•		•	•	
TOTAL FIRE DEPARTMENT 1,602,268 1,521,342 1,665,860 1,665,360 1,948,085 1,877,030 211,670 12.7% EMERGENCY MANAGEMENT Total Salaries & Wages 4,800 4,300 10,000 10,000 10,900 10,900 900 9.0% Total Purchase of Services 2,394 2,393 2,754 2,654 2,654 2,604 (50) (1,9%) Total Supplies 2,410 758 2,600 2,600 2,600 2,600 2,600 0 0 0.0% TOTAL EMERGENCY MANAGEMENT 9,604 7,451 15,354 15,254 16,154 16,104 850 5.6% INSPECTIONAL SERVICES Total Salaries & Wages 149,305 149,305 157,993 157,493 207,350 160,315 2,822 1.8% Total Purchase of Services 14,950 11,730 13,750 13,600 14,800 13,350 (250) (18.8%) Total Other Charges & Expenses 2,500 1,398 2,500 2,400 2,400 2,400 2,400 0 0 0.0% TOTAL INSPECTIONAL SERVICES Total Other Charges & Expenses 169,755 164,318 177,243 175,743 226,800 178,065 2,322 1.3% ANIMAL CONTROL Total Salaries & Wages 27,500 27,500 29,500 29,500 31,500 31,500 2,000 6.8% Total Supplies 2,100 1,591 2,350 2,350 2,350 2,350 0 0.0%	- ,	•		-	· ·	•			
EMERGENCY MANAGEMENT Total Salaries & Wages					***************************************				
Total Salaries & Wages		**************************************	4,244,374	1,005,600	1,005,300	1,348,083	1,877,030	211,670	12.7%
Total Purchase of Services 2,394 2,393 2,754 2,654 2,654 2,604 (50) (1,9%) Total Supplies 2,410 758 2,600 2,600 2,600 2,600 0 0 0.0% TOTAL EMERGENCY MANAGEMENT 9,604 7,451 15,354 15,254 16,154 16,104 850 5.6% INSPECTIONAL SERVICES 5 149,305 149,305 157,993 157,493 207,350 160,315 2,822 1.8% Total Salaries & Wages 14,950 11,730 13,750 13,600 14,800 13,350 (250) (1.8%) Total Supplies 3,000 1,885 3,000 2,250 2,250 2,000 (250) (11.1%) Total Other Charges & Expenses 2,500 1,398 2,500 2,400 2,400 2,400 2,400 0.0% TOTAL INSPECTIONAL SERVICES 169,755 164,318 177,243 175,743 226,800 178,065 2,322 1.3% ANIMAL CONTRO									
Total Supplies 2,410 758 2,600 2,600 2,600 2,600 2,600 0 0.0% TOTAL EMERGENCY MANAGEMENT 9,604 7,451 15,354 15,254 16,154 16,104 850 5.6% INSPECTIONAL SERVICES INSPECTIONAL SERVICES Total Salaries & Wages 149,305 149,305 157,993 157,493 207,350 160,315 2,822 1.8% Total Purchase of Services 14,950 11,730 13,750 13,600 14,800 13,350 (250) (1.8%) Total Supplies 3,000 1,885 3,000 2,250 2,250 2,000 (250) (11.1%) Total Other Charges & Expenses 2,500 1,398 2,500 2,400 2,400 0 0.0% TOTAL INSPECTIONAL SERVICES 169,755 164,318 177,243 175,743 226,800 178,065 2,322 1.3% ANIMAL CONTROL Total Purchase of Services 11,691 9,342 11,691 <t< td=""><td>S .</td><td>•</td><td>•</td><td>10,000</td><td>10,000</td><td>10,900</td><td>10,900</td><td>900</td><td>9.0%</td></t<>	S .	•	•	10,000	10,000	10,900	10,900	900	9.0%
TOTAL EMERGENCY MANAGEMENT 9,604 7,451 15,354 15,254 16,154 16,104 850 5.666			2,393	2,754	2,654	2,654	2,604	(50)	(1.9%)
INSPECTIONAL SERVICES Total Salaries & Wages			758	2,600	2,600	2,600	2,600		
INSPECTIONAL SERVICES 149,305 149,305 157,993 157,493 207,350 160,315 2,822 1.88 Total Salaries & Wages 149,305 11,730 13,750 13,600 14,800 13,350 (250) (1.8%) Total Supplies 3,000 1,885 3,000 2,250 2,250 2,000 (250) (11.1%) Total Other Charges & Expenses 2,500 1,398 2,500 2,400 2,400 2,400 0 0.0% TOTAL INSPECTIONAL SERVICES 169,755 164,318 177,243 175,743 226,800 178,065 2,322 1.3% ANIMAL CONTROL Total Salaries & Wages 27,500 27,500 29,500 29,500 31,500 31,500 2,000 6.8% Total Salaries & Wages 27,500 29,300 29,500 29,500 31,500	TOTAL EMERGENCY MANAGEMENT	9,604	7,451	15,354	15,254	16,154	16,104	850	5.6%
Total Purchase of Services 14,950 11,730 13,750 13,600 14,800 13,350 (250) (1.8%) Total Supplies 3,000 1,885 3,000 2,250 2,250 2,000 (250) (11.1%) Total Other Charges & Expenses 2,500 1,398 2,500 2,400 2,400 2,400 0 0.0% TOTAL INSPECTIONAL SERVICES 169,755 164,318 177,243 175,743 226,800 178,065 2,322 1.3% ANIMAL CONTROL Total Salaries & Wages 27,500 27,500 29,500 29,500 31,500 31,500 2,000 6.8% Total Purchase of Services 11,691 9,342 11,691 11,441 7,750 7,750 (3,691) (32.3%) Total Supplies 2,100 1,591 2,350 2,350 2,350 2,350 2,350 0 0.0%	INSPECTIONAL SERVICES								and the second of the second o
Total Purchase of Services 14,950 11,730 13,750 13,600 14,800 13,350 (250) (1.8%) Total Supplies 3,000 1,885 3,000 2,250 2,250 2,000 (250) (11.1%) Total Other Charges & Expenses 2,500 1,398 2,500 2,400 2,400 2,400 0 0.0% TOTAL INSPECTIONAL SERVICES 169,755 164,318 177,243 175,743 226,800 178,065 2,322 1.3% ANIMAL CONTROL Total Salaries & Wages 27,500 27,500 29,500 29,500 31,500 31,500 2,000 6.8% Total Purchase of Services 11,691 9,342 11,691 11,441 7,750 7,750 (3,691) (32.3%) Total Supplies 2,100 1,591 2,350 2,350 2,350 2,350 2,350 0 0.0%	Total Salaries & Wages	149,305	149.305	157 993	157 /192	207 250	160 215	2.022	4.00/
Total Supplies 3,000 1,885 3,000 2,250 2,250 2,000 (250) (11.1%) Total Other Charges & Expenses 2,500 1,398 2,500 2,400 2,400 2,400 0 0 0.0% TOTAL INSPECTIONAL SERVICES 169,755 164,318 177,243 175,743 226,800 178,065 2,322 1.3% ANIMAL CONTROL Total Salaries & Wages 27,500 27,500 29,500 29,500 31,500 31,500 2,000 6.8% Total Purchase of Services 111,691 9,342 11,691 11,441 7,750 7,750 (3,691) (32.3%) Total Supplies 2,100 1,591 2,350 2,350 2,350 2,350 0 0.0% Total Other Charges & Expenses 300 200 200 200 200 200 200 200 200 200	Total Purchase of Services	-		•				•	
Total Other Charges & Expenses 2,500 1,398 2,500 2,400 2,400 2,400 0 0.0%	Total Supplies		•	· ·		•			
TOTAL INSPECTIONAL SERVICES 169,755 164,318 177,243 175,743 226,800 178,065 2,322 1.3% ANIMAL CONTROL Total Salaries & Wages 27,500 27,500 29,500 29,500 31,500 31,500 2,000 6.8% Total Purchase of Services 11,691 9,342 11,691 11,441 7,750 7,750 (3,691) (32.3%) Total Supplies 2,100 1,591 2,350 2,350 2,350 2,350 0 0.0% Total Other Charges & Expenses 300 0 200 200 200 200 200 200 200 200 2	Total Other Charges & Expenses	•	·	•	•	•	•	•	
ANIMAL CONTROL Total Salaries & Wages 27,500 27,500 29,500 29,500 31,500 31,500 2,000 6.8% Total Purchase of Services 11,691 9,342 11,691 11,441 7,750 7,750 (3,691) (32.3%) Total Supplies 2,100 1,591 2,350 2,350 2,350 2,350 0 0.0% Total Other Charges & Expenses 200 200 200 200 200 200 200 200 200 20	TOTAL INSPECTIONAL SERVICES	169,755							
Total Salaries & Wages 27,500 27,500 29,500 29,500 31,500 31,500 2,000 6.8% Total Purchase of Services 11,691 9,342 11,691 11,441 7,750 7,750 (3,691) (32.3%) Total Supplies 2,100 1,591 2,350 2,350 2,350 2,350 2,350 0 0.0%		errore to the transfer that express	nanta anta anta anta anta anta anta ant			220,000	170,003	2,322	1.5%
Total Purchase of Services 11,691 9,342 11,691 11,441 7,750 7,750 (3,691) (32.3%) Total Supplies 2,100 1,591 2,350 2,350 2,350 2,350 0 0.0%	ANIMAL CONTROL								
Total Purchase of Services 11,691 9,342 11,691 11,441 7,750 7,750 (3,691) (32.3%) Total Supplies 2,100 1,591 2,350 2,350 2,350 2,350 2,350 0 0.0%	Total Salaries & Wages	27,500	27,500	29,500	29,500	31,500	31 500	2 000	£ 00/
Total Supplies 2,100 1,591 2,350 2,350 2,350 0 0.0% Total Other Charges & Expenses 200 0 0.0%	Total Purchase of Services	11,691	9,342	•		•	•		
Total Other Charges & Expenses 200 0.0%	Total Supplies	2,100		•		•	-	•	•
	Total Other Charges & Expenses		•	200	200	200	2,330	0	0.0%
TOTAL ANIMAL CONTROL 41,491 38,433 43,741 43,491 41,800 41,800 (1,691) (3.9%)	TOTAL ANIMAL CONTROL	41,491	38,433		····				

					FY 2020	FY 2020	FY 2020	FY 2020
	FY 2018	FY 2018	FY 2019	FY 2019	DEPT. HEAD	TOWN MGR.	DOLLAR	PERCENT
	AMENDED	ACTUAL	ORIGINAL	AMENDED	PROPOSED	PROPOSED	INCREASE	INCREASE
	BUDGET	RESULTS	BUDGET	BUDGET	BUDGET	BUDGET	(DECREASE)	(DECREASE)
HARBORMASTER								
Total Salaries & Wages	42,180	42,166	39,730	39,730	39,730	39,730	0	0.0%
Total Purchase of Services	10,965	10,948	11,915	11,915	12,215	12,215	300	2.5%
Total Supplies	6,100	6,069	7,700	7,700	7,900	7,900	200	2.6%
Total Other Charges & Expenses	1,050	1,006	1,200	1,200	1,200	12,700	11,500	958.3%
Total Capital Outlay	0	0	0	0	0	0	0	N/A
TOTAL HARBORMASTER	60,295	60,189	60,545	60,545	61,045	72,545	12,000	19.8%
WEST NEWBURY PUMP-OUT BOAT								
Total Salaries & Wages	0	0	3,000	3,000	4,000	4,000	1,000	33.3%
Total Other Charges & Expenses	0	0	3,000	3,000	4,000	4,000	1,000	33.39
TOTAL WEST NEWBURY PUMP-OUT BOAT	0	0	6,000	6,000	8,000	8,000	2,000	33.3%
TOTAL WEST INCOME. CONT.				ŕ	·			
CLAM FLATS					750	750	0	0.0%
Total Salaries & Wages	1,500	0	750	750	750	750 520	270	108.09
Total Other Charges & Expenses	500	0	250	250	250		270 270	27.09
TOTAL CLAM FLATS	2,000		1,000	1,000	1,000	1,270		
EDUCATION				44 670 644	12.000.042	12,648,939	970,328	8.3%
Total Triton Operating Assessment	11,050,927	11,050,927	11,129,154	11,678,611	12,660,843	609,703	101,720	20.09
Total Whittier Assessment	725,595	725,595	507,983	507,983	610,000	18,500	(1,500)	(7.5%
Total Essex North Shore Assessment	93,030	93,030	93,500	20,000	55,500			8.89
TOTAL EDUCATION	11,869,552	11,869,552	11,730,637	12,206,594	13,326,343	13,277,142	1,070,548	0.07
PUBLIC WORKS								
Total Salaries & Wages	561,359	530,780	567,708	567,208	673,408	585,435	18,227	3.29
Total Purchase of Services	307,500	298,063	344,550	345,550	396,850	366,350	20,800	6.09
Total Supplies	87,379	47,709	91,500	85,500	87,500	86,500	1,000	1.29
Total Other Charges & Expenses	1,621	1,620	2,800	2,800	6,300	6,300	3,500	125.09
Total Capital Outlay	38,930	38,929	38,930	38,930	38,930	38,930	0	0.09
TOTAL PUBLIC WORKS	996,789	917,101	1,045,488	1,039,988	1,202,988	1,083,515	43,527	4.29
SNOW & ICE								
Total Salaries & Wages	30,000	45,896	35,000	35,000	35,000	35,000	0	0.0
Total Purchase of Services	40,000	30,509	35,000	35,000	35,000	35,000	0	0.0
Total Supplies	60,000	80,402	60,000	60,000	110,000	60,000	0	0.09
	130,000	156,807	130,000	130,000	180,000	130,000	0	0.09

LANDFILL/RECYCLING CENTER	FY 2018 AMENDED BUDGET	FY 2018 ACTUAL RESULTS	FY 2019 ORIGINAL BUDGET	FY 2019 AMENDED BUDGET	FY 2020 DEPT. HEAD PROPOSED BUDGET	FY 2020 TOWN MGR. PROPOSED BUDGET	FY 2020 DOLLAR INCREASE (DECREASE)	FY 2020 PERCENT INCREASE (DECREASE)
Total Salaries & Wages	20,500	20,127	20 500	20 500				
Total Purchase of Services	89,400	87,637	20,500 99,400	20,500	28,500	27,500	7,000	34.1%
Total Supplies	3,500	2,208	3,200	99,400 3,200	100,530	100,530	1,130	1.1%
TOTAL LANDFILL/RECYCLING CENTER	113,400	109,972	123,100	123,100	9,000	8,500	5,300	165.6%
		-00,0,2	+25,100	125,100	138,030	136,530	13,430	10.9%
BEACH SERVICES								
Total Salaries & Wages	72,500	66,104	77,000	73,000	85,000	77 500	4.500	
Total Purchase of Services	23,800	21,365	25,100	25,100	23,800	77,500	4,500	6.2%
Total Supplies	19,500	18,616	22,500	22,500	22,500	24,000 22,500	(1,100)	(4.4%)
TOTAL BEACH SERVICES	115,800	106,085	124,600	120,600	131,300	124,000	0	0.0%
	e tradition of the state of the			+20,000	131,300	124,000	3,400	2.8%
BOARD OF HEALTH								
Total Salaries & Wages	37,229	36,312	37,773	37,273	39,191	39,191	1.010	
Total Purchase of Services	11,403	9,097	12,237	12,237	10,875	10,925	1,918	5.1%
Total Supplies	1,000	480	1,000	1,000	1,000	1,000	(1,312)	(10.7%)
Total Other Charges & Expenses	4,130	3,480	4,130	4,130	3,980	3,980	(150)	0.0%
TOTAL BOARD OF HEALTH	53,762	49,369	55,140	54,640	55,046	55,096	(150)	(3.6%)
		10 10 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1			55,040	33,096	456	0.8%
COUNCIL ON AGING								
Total Salaries & Wages	153,000	147,253	171,294	169,294	224,596	170,190	896	0.5%
Total Purchase of Services	25,170	24,956	24,450	24,450	27,950	27,800	3,350	13.7%
Total Supplies	4,200	3,709	4,200	3,700	4,000	4,200	500	13.5%
Total Other Charges & Expenses	3,245	3,225	3,000	2,750	3,000	2,250	(500)	(18.2%)
TOTAL COUNCIL ON AGING	185,615	179,143	202,944	200,194	259,546	204,440	4,246	2.1%
				e de la entre de la companya de la c		,,,,,,	7,470	2.170
VETERANS' SERVICES								
Total Salaries & Wages	25,406	25,406	25,406	25,406	27,540	27,540	2,134	8.4%
Total Supplies	1,000	531	1,000	1,000	1,000	1,000	0	0.0%
Total Other Charges & Expenses	245,000	235,503	250,000	250,000	250,000	245,000	(5,000)	(2.0%)
TOTAL VETERANS' SERVICES	271,406	261,440	276,406	276,406	278,540	273,540	(2,866)	(1.0%)

	FY 2018 AMENDED BUDGET	FY 2018 ACTUAL RESULTS	FY 2019 ORIGINAL BUDGET	FY 2019 AMENDED BUDGET	FY 2020 DEPT. HEAD PROPOSED BUDGET	FY 2020 TOWN MGR. PROPOSED BUDGET	FY 2020 DOLLAR INCREASE (DECREASE)	FY 2020 PERCENT INCREASE (DECREASE)
PUBLIC LIBRARY				24.4.207	270 222	216 075	2,688	0.9%
Total Salaries & Wages	305,845	303,388	314,287	314,287	378,323	316,975 168,119	23,119	15.9%
Total Purchases of Services	156,145	154,947	165,000	145,000	164,044	4,000	23,119	0.0%
Total Supplies	3,520	3,515	4,000	4,000	4,000 600	4,000 600	0	0.0%
Total Other Charges & Expenses	580	178	600	600		489,694	25,807	5.6%
TOTAL PUBLIC LIBRARY	466,090	462,028	483,887	463,887	546,967	489,094	23,007::::	
DEBT SERVICE					470.055	170 200	(438,551)	(72.0%)
Total School Debt Principal & Interest	737,775	737,775	608,817	608,817	170,266	170,266	•	(3.5%)
Total Town Debt Principal & Interest	908,919	905,855	1,379,230 1,988,047	1,379,230 1,988,047	1,335,029 1,505,295	1,330,451 1,500,717	(48,779) (487,330)	(24.5%)
PENSION, INSURANCE & OTHER BENEFITS	2 700 200	2 744 183	3 209 448	3.197.009	3.699.216	3,346,792	149,783	4.7%
	2,788,208 92,721	2,744,183 5,895	3,209,448 50,000	3,197,009 35,000	3,699,216 250,000	3,346,792	149,783 (5,000)	4.7% (14.3%
PENSION, INSURANCE & OTHER BENEFITS TOTAL PENSION, INSURANCE & OTHER BENEFITS	, ,	5,895	50,000	35,000	250,000	30,000	(5,000)	(14.3%
PENSION, INSURANCE & OTHER BENEFITS TOTAL PENSION, INSURANCE & OTHER BENEFITS TOTAL SALARY RESERVE	92,721	-			250,000	•		(14.3%
PENSION, INSURANCE & OTHER BENEFITS TOTAL PENSION, INSURANCE & OTHER BENEFITS TOTAL SALARY RESERVE TRANSFERS	92,721	5,895	50,000	35,000	250,000	30,000	(5,000)	
PENSION, INSURANCE & OTHER BENEFITS TOTAL PENSION, INSURANCE & OTHER BENEFITS TOTAL SALARY RESERVE TRANSFERS TOTAL TRANSFERS TOTAL TOWN APPROPRIATED COSTS	92,721 3,980 25,234,054	3,980 24,755,119	50,000	35,000 0 26,680,175	250,000	30,000 0 27,815,782	(5,000) 0 1,135,607	(14.3% N/A 4.39
PENSION, INSURANCE & OTHER BENEFITS TOTAL PENSION, INSURANCE & OTHER BENEFITS TOTAL SALARY RESERVE TRANSFERS TOTAL TRANSFERS TOTAL TOWN APPROPRIATED COSTS	92,721	5,895 3,980	50,000	35,000	250,000	30,000	(5,000)	(14.3% N/A

TOWN OF SALISBURY PROPOSED SEWER ENTERPRISE FUND BUDGET FISCAL YEAR 2020

SEWER FUND REVENUES:	FY 2018 AMENDED BUDGET	FY 2018 ACTUAL RESULTS	FY 2019 ORIGINAL BUDGET	FY 2019 AMENDED BUDGET	FY 2020 DEPT. HEAD PROPOSED BUDGET	FY 2020 TOWN MGR. PROPOSED BUDGET	FY 2020 DOLLAR INCREASE (DECREASE)	FY 2020 PERCENT INCREASE (DECREASE)
User fees	2,025,000	2 052 105	2 0 4 1 4 4 4	2 22 4 54 4				***
User fees liens, deferrals and tax titles	2,023,000	2,052,165 133,372	2,041,111	2,034,611	2,100,000	2,050,000	15,389	0.8%
User fees interest	0	9,334	0 0	0	0	75,000	75,000	N/A
Betterment principal	230,000	319,905	=	0	5,000	15,000	15,000	N/A
Betterment interest	122,670	118,416	220,000 105,000	230,000	203,000	203,000	(27,000)	(11.7%)
Access fees	45,000	70,757	·	95,000	87,000	87,000	(8,000)	(8.4%)
Interest income	15,000	23,385	66,000 15,500	65,000	50,000	50,000	(15,000)	(23.1%)
Miscellaneous income	14,700	22,424	13,500	23,000	30,000	45,000	22,000	95.7%
Other sources	14,700	21,753	15,500	13,500 0	0	0	(13,500)	(100.0%)
TOTAL SEWER FUND REVENUES	2,452,370	2,771,511	2,461,111		0	0	0	N/A
	2,432,370	2,771,311	2,461,111	2,461,111	2,475,000	2,525,000	63,889	2.6%
SEWER FUND EXPENSES:								
Salaries & wages	264.071	227.050						
Services, supplies and other charges/exp	364,871	337,859	375,000	375,000	372,800	375,000	0	0.0%
Debt service	805,390	514,424	777,550	777,550	807,100	806,220	28,670	3.7%
Capital outlay	517,680	517,680	537,245	537,245	717,028	717,028	179,783	33.5%
Surplus reserve	215,000	45,315	265,000	265,000	360,000	220,000	(45,000)	(17.0%)
Transfer to General Fund - Indirect costs	145,000	0	100,000	100,000	0	0	(100,000)	(100.0%)
TOTAL SEWER FUND EXPENSES	404,429	404,429	406,316	406,316	407,000	406,752	436	0.1%
TOTAL SEWENTOND EXPENSES	2,452,370	1,819,707	2,461,111	2,461,111	2,663,928	2,525,000	63,889	2.6%
SURPLUS (DEFICIT)	C	951,804	0	0	(188,928)	0		
Total Salaries & Wages	364,871	337,859	375,000	275 000				
Total Purchase of Services	618,390	472,370		375,000	372,800	375,000	0	0.0%
Total Supplies	•		667,550	667,550	708,100	714,720	47,170	7.1%
Total Other Charges & Expenses	102,500	40,129	102,500	102,500	89,500	81,500	(21,000)	(20.5%)
Debt Service	84,500	1,925	7,500	7,500	9,500	10,000	2,500	33.3%
	517,680	517,680	537,245	537,245	717,028	717,028	179,783	33.5%
Capital Outlay	215,000	45,315	265,000	265,000	360,000	220,000	(45,000)	(17.0%)
Transfers	404,429	404,429	406,316	406,316	407,000	406,752	436	0.1%
Budgeted Surplus	145,000	0	100,000	100,000	0	0	(100,000)	(100.0%)
TOTAL SEWER ENTERPRISE FUND	2,452,370	1,819,707	2,461,111	2,461,111	2,663,928	2,525,000	63,889	2.6%

TOWN OF SALISBURY PROPOSED WATER ENTERPRISE FUND BUDGET FISCAL YEAR 2020

	FY 2018 AMENDED BUDGET	FY 2018 ACTUAL RESULTS	FY 2019 ORIGINAL BUDGET	FY 2019 AMENDED BUDGET	FY 2020 DEPT. HEAD PROPOSED BUDGET	FY 2020 TOWN MGR. PROPOSED BUDGET	FY 2020 DOLLAR INCREASE (DECREASE)	FY 2020 PERCENT INCREASE (DECREASE)
WATER FUND REVENUES:							0.400	0.3%
User fees	2,350,000	2,443,443	2,389,591	2,411,591	2,450,000	2,420,000	8,409 15,000	0.5% N/A
User fees liens, deferrals and tax titles	0	17,979	0	0	0	15,000	(80,000)	(53.3%)
Access fees	184,320	170,948	174,000	150,000	70,000	70,000	10,000	111.1%
Interest income	10,000	9,338	7,000	9,000	13,000	19,000	(3,000)	(6.8%)
Miscellaneous income	42,000	44,330	44,000	44,000	2,000	41,000 0	(5,000)	N/A
Other sources	0	22,042	0	0	0		(49,591)	(1.9%)
TOTAL WATER FUND REVENUES	2,586,320	2,708,080	2,614,591	2,614,591	2,535,000	2,565,000	(49,591)	(1.576)
WATER FUND EXPENSES:							0	N/A
Salaries	0	0	0	0	0	0	0	4.9%
Services, supplies and other charges/exp	1,373,730	1,281,095	1,365,850	1,365,850	1,445,490	1,432,723	66,873 37,837	4.3%
Debt service	944,705	868,906	890,045	890,045	927,882	927,882		(77.3%)
Capital outlay	110,000	4,023	200,000	200,000	200,000	45,500 0	(154,500) 0	(//.5%) N/A
Surplus reserve	0	0	0	0	0	-	199	0.1%
Transfer to General Fund - Indirect costs	157,885	157,885	158,696	158,696	159,000	158,895	(49,591)	(1.9%)
TOTAL WATER FUND EXPENSES	2,586,320	2,311,909	2,614,591	2,614,591	2,732,372	2,565,000	(49,391)	(1.976)
SURPLUS (DEFICIT)	0	396,171	0	0	(197,372)	0		ing Law Constitution of Very And Managed Association (1994)
		0	0	0	0	0	0	N/A
Total Salaries	0	•		1,177,100	1,282,540	1,266,973	89,873	7.6%
Total Purchase of Services	1,172,280	1,146,407	1,177,100	•	145,950	145,950	(23,500)	(13.9%)
Total Supplies	169,950	122,977	169,450	169,450	17,000	19,800	500	2.6%
Total Other Charges & Expenses	31,500	11,711	19,300	19,300	=		37,837	4.3%
Debt Service	944,705	868,906	890,045	890,045	927,882	927,882	(154,500)	(77.3%)
Capital Outlay	110,000	4,023	200,000	200,000	200,000	45,500		0.1%
Transfers	157,885	157,885	158,696	158,696	159,000	158,895	199	
Budgeted Surplus	0	0	0	0	0	0	0	N/A
TOTAL WATER ENTERPRISE FUND	2,586,320	2,311,909	2,614,591	2,614,591	2,732,372	2,565,000	(49,591)	(1.9%)