

TOWN OF SALISBURY

**FISCAL YEAR 2019
PROPOSED BUDGET**

Submitted by:

Neil J. Harrington, Town Manager

May 14, 2018

**TOWN OF SALISBURY
PROPOSED GENERAL FUND BUDGET
FISCAL YEAR 2019**

| | FY 2017 AMENDED BUDGET | FY 2017 ACTUAL RESULTS | FY 2018 AMENDED BUDGET | FY 2019 DEPT. HEAD PROPOSED BUDGET | FY 2019 TOWN MGR. PROPOSED BUDGET | FY 2019 DOLLAR INCREASE (DECREASE) | FY 2019 PERCENT INCREASE (DECREASE) |
|---|---------------------------------------|---------------------------------------|---------------------------------------|---|--|---|--|
| REVENUES: | | | | | | | |
| Property taxes | 19,124,694 | 18,982,162 | 20,440,855 | 21,697,393 | 21,697,393 | 1,256,538 | 6.1% |
| Excise taxes | 1,586,000 | 1,703,792 | 1,644,000 | 1,705,000 | 1,705,000 | 61,000 | 3.7% |
| Penalties and interest on taxes and excises | 178,000 | 160,535 | 153,000 | 144,000 | 144,000 | (9,000) | (5.9%) |
| Fees, rentals and departmental revenues | 471,900 | 503,556 | 463,000 | 472,130 | 472,130 | 9,130 | 2.0% |
| Licenses and permits | 365,000 | 451,139 | 420,000 | 425,000 | 425,000 | 5,000 | 1.2% |
| Fines and forfeits | 76,000 | 99,267 | 90,000 | 92,000 | 92,000 | 2,000 | 2.2% |
| State aid | 1,151,219 | 1,187,474 | 1,161,499 | 1,176,755 | 1,176,755 | 15,256 | 1.3% |
| Other income | 109,300 | 229,482 | 91,800 | 145,000 | 145,000 | 53,200 | 58.0% |
| Harbor Commission transfers | 58,130 | 58,130 | 60,295 | 60,545 | 60,545 | 250 | 0.4% |
| Enterprise Funds transfers | 561,513 | 561,513 | 562,314 | 565,012 | 565,012 | 2,698 | 0.5% |
| Free cash and other sources | 439,000 | 657,658 | 478,595 | 16,511 | 16,511 | (462,084) | (96.6%) |
| TOTAL REVENUES | 24,120,756 | 24,594,708 | 25,565,358 | 26,499,346 | 26,499,346 | 933,988 | 3.7% |
| TOWN APPROPRIATED COSTS: | | | | | | | |
| Salaries | 6,351,256 | 6,020,058 | 6,761,925 | 7,428,572 | 7,021,488 | 259,563 | 3.8% |
| Services, supplies and other charges/exp | 1,855,051 | 1,717,346 | 1,985,457 | 2,214,299 | 2,197,164 | 211,707 | 10.7% |
| Education | 11,399,390 | 11,391,758 | 11,850,022 | 12,530,637 | 11,730,637 | (119,385) | (1.0%) |
| Less: Triton Regional operating assessment | (10,510,569) | (10,510,569) | (11,050,927) | (11,929,154) | (11,129,154) | (78,227) | 0.7% |
| Pension, insurance and other benefits | 2,755,384 | 2,762,329 | 2,847,738 | 3,208,468 | 3,209,448 | 361,710 | 12.7% |
| Debt service | 1,189,885 | 1,188,606 | 1,646,694 | 1,987,306 | 1,988,047 | 341,353 | 20.7% |
| Capital outlay | 141,519 | 138,614 | 138,238 | 106,298 | 106,298 | (31,940) | (23.1%) |
| TOTAL TOWN APPROPRIATED COSTS | 13,181,916 | 12,708,142 | 14,179,147 | 15,546,426 | 15,123,928 | 944,781 | 6.7% |
| TRITON REGIONAL OPERATING ASSESSMENT | 10,510,569 | 10,510,569 | 11,050,927 | 11,929,154 | 11,129,154 | 78,227 | 0.7% |
| NON-APPROPRIATED COSTS: | | | | | | | |
| State assessments | 134,540 | 128,903 | 138,337 | 146,269 | 146,264 | 7,927 | 5.7% |
| Overlay | 171,231 | 171,231 | 132,724 | 100,000 | 100,000 | (32,724) | (24.7%) |
| Deficits raised on tax recap | 25,960 | 25,960 | 64,223 | 0 | 0 | (64,223) | (100.0%) |
| TOTAL NON-APPROPRIATED COSTS | 331,731 | 326,094 | 335,284 | 246,269 | 246,264 | (89,020) | (26.6%) |
| GRAND TOTAL GENERAL FUND | 24,024,216 | 23,544,805 | 25,565,358 | 27,721,849 | 26,499,346 | 933,988 | 3.7% |
| SURPLUS (DEFICIT) | 96,540 | 1,049,903 | 0 | (1,222,503) | 0 | | |

**TOWN OF SALISBURY
PROPOSED GENERAL FUND BUDGET
FISCAL YEAR 2019**

| | FY 2017 AMENDED BUDGET | FY 2017 ACTUAL RESULTS | FY 2018 AMENDED BUDGET | FY 2019 DEPT. HEAD PROPOSED BUDGET | FY 2019 TOWN MGR. PROPOSED BUDGET | FY 2019 DOLLAR INCREASE (DECREASE) | FY 2019 PERCENT INCREASE (DECREASE) |
|---------------------------------|------------------------------|------------------------------|------------------------------|---|--|---|--|
| BOARD OF SELECTMEN | | | | | | | |
| Total Salaries | 13,785 | 13,785 | 13,785 | 13,785 | 13,785 | 0 | 0.0% |
| Total Purchase of Services | 10,750 | 10,750 | 14,000 | 25,000 | 25,000 | 11,000 | 78.6% |
| Total Other Charges & Expenses | 1,000 | 543 | 1,000 | 1,000 | 1,000 | 0 | 0.0% |
| TOTAL BOARD OF SELECTMEN | 25,535 | 25,078 | 28,785 | 39,785 | 39,785 | 11,000 | 38.2% |
| TOWN MANAGER | | | | | | | |
| Total Salaries | 241,404 | 240,560 | 247,710 | 265,494 | 265,494 | 17,784 | 7.2% |
| Total Purchase of Services | 145,500 | 116,198 | 111,500 | 116,500 | 152,500 | 41,000 | 36.8% |
| Total Supplies | 1,000 | 303 | 1,000 | 1,000 | 1,000 | 0 | 0.0% |
| Total Other Charges & Expenses | 3,000 | 2,993 | 3,100 | 3,500 | 3,500 | 400 | 12.9% |
| Total Capital Outlay | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 0 | 0.0% |
| TOTAL TOWN MANAGER | 400,904 | 370,054 | 373,310 | 396,494 | 432,494 | 59,184 | 15.9% |
| CENTRAL SERVICES | | | | | | | |
| Total Salaries | 0 | 0 | 0 | 0 | 2,893 | 2,893 | N/A |
| Total Purchase of Services | 81,837 | 67,893 | 91,500 | 88,950 | 88,950 | (2,550) | (2.8%) |
| Total Supplies | 4,513 | 4,512 | 5,000 | 5,500 | 5,500 | 500 | 10.0% |
| Total Other Charges & Expenses | 400 | 400 | 400 | 400 | 400 | 0 | 0.0% |
| TOTAL CENTRAL SERVICES | 86,750 | 72,805 | 96,900 | 94,850 | 97,743 | 843 | 0.9% |
| FINANCE/ACCOUNTING | | | | | | | |
| Total Salaries | 174,565 | 174,266 | 176,693 | 187,845 | 187,345 | 10,652 | 6.0% |
| Total Purchase of Services | 11,709 | 11,708 | 12,550 | 13,000 | 13,000 | 450 | 3.6% |
| Total Supplies | 791 | 679 | 1,000 | 1,000 | 1,000 | 0 | 0.0% |
| Total Other Charges & Expenses | 1,700 | 1,031 | 1,700 | 1,250 | 1,250 | (450) | (26.5%) |
| TOTAL FINANCE/ACCOUNTING | 188,765 | 187,684 | 191,943 | 203,095 | 202,595 | 10,652 | 5.5% |

**TOWN OF SALISBURY
PROPOSED GENERAL FUND BUDGET
FISCAL YEAR 2019**

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|----------------------------------|------------------------------|------------------------------|------------------------------|---|--|---|--|
| ASSESSING | | | | | | | |
| Total Salaries | 231,451 | 226,894 | 252,465 | 270,656 | 249,491 | (2,974) | (1.2%) |
| Total Purchase of Services | 31,655 | 21,872 | 27,890 | 31,500 | 29,000 | 1,110 | 4.0% |
| Total Supplies | 2,450 | 2,355 | 2,650 | 2,650 | 2,650 | 0 | 0.0% |
| Total Other Charges & Expenses | 4,185 | 1,710 | 4,185 | 4,185 | 4,185 | 0 | 0.0% |
| TOTAL ASSESSING | 269,741 | 252,831 | 287,190 | 308,991 | 285,326 | (1,864) | (0.6%) |
| TREASURER/COLLECTOR | | | | | | | |
| Total Salaries | 142,237 | 140,604 | 147,705 | 205,542 | 153,542 | 5,837 | 4.0% |
| Total Purchase of Services | 57,500 | 50,974 | 58,500 | 70,000 | 62,500 | 4,000 | 6.8% |
| Total Supplies | 1,500 | 1,406 | 1,500 | 1,800 | 1,800 | 300 | 20.0% |
| Total Other Charges & Expenses | 3,300 | 1,680 | 4,800 | 5,500 | 5,000 | 200 | 4.2% |
| TOTAL TREASURER/COLLECTOR | 204,537 | 194,664 | 212,505 | 282,842 | 222,842 | 10,337 | 4.9% |
| PLANNING | | | | | | | |
| Total Salaries | 195,839 | 194,201 | 273,412 | 224,822 | 224,822 | (48,590) | (17.8%) |
| Total Purchase of Services | 6,981 | 5,706 | 8,172 | 7,927 | 7,927 | (245) | (3.0%) |
| Total Supplies | 827 | 827 | 1,200 | 1,200 | 1,200 | 0 | 0.0% |
| Total Other Charges & Expenses | 1,590 | 1,590 | 2,000 | 2,500 | 2,500 | 500 | 25.0% |
| TOTAL PLANNING | 205,237 | 202,324 | 284,784 | 236,449 | 236,449 | (48,335) | (17.0%) |
| TOWN CLERK | | | | | | | |
| Total Salaries | 116,373 | 114,611 | 120,646 | 134,903 | 134,903 | 14,257 | 11.8% |
| Total Purchase of Services | 27,810 | 27,809 | 27,200 | 27,500 | 27,500 | 300 | 1.1% |
| Total Supplies | 750 | 745 | 1,200 | 1,300 | 1,300 | 100 | 8.3% |
| Total Other Charges & Expenses | 1,440 | 1,223 | 1,500 | 1,500 | 2,093 | 593 | 39.5% |
| TOTAL TOWN CLERK | 146,373 | 144,388 | 150,546 | 165,203 | 165,796 | 15,250 | 10.1% |
| LICENSE COMMISSION | | | | | | | |
| Total Salaries | 1,800 | 259 | 1,500 | 1,500 | 0 | (1,500) | (100.0%) |
| Total Purchase of Services | 150 | 0 | 150 | 150 | 150 | 0 | 0.0% |
| Total Supplies | 350 | 146 | 350 | 350 | 350 | 0 | 0.0% |
| TOTAL LICENSE COMMISSION | 2,300 | 405 | 2,000 | 2,000 | 500 | (1,500) | (75.0%) |

**TOWN OF SALISBURY
PROPOSED GENERAL FUND BUDGET
FISCAL YEAR 2019**

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|--|------------------------------|------------------------------|------------------------------|---|--|---|--|
| CONSERVATION COMMISSION | | | | | | | |
| Total Salaries | 63,294 | 63,294 | 66,188 | 68,095 | 68,095 | 1,907 | 2.9% |
| Total Supplies | 600 | 553 | 800 | 1,000 | 1,000 | 200 | 25.0% |
| Total Other Charges & Expenses | 0 | 0 | 500 | 750 | 750 | 250 | 50.0% |
| TOTAL CONSERVATION COMMISSION | 63,894 | 63,847 | 67,488 | 69,845 | 69,845 | 2,357 | 3.5% |
| PUBLIC BUILDINGS & PROPERTIES | | | | | | | |
| Total Purchase of Services | 0 | 0 | 0 | 0 | 31,700 | 31,700 | N/A |
| TOTAL PUBLIC BUILDINGS & PROPERTIES | 0 | 0 | 0 | 0 | 31,700 | 31,700 | N/A |
| POLICE DEPARTMENT | | | | | | | |
| Total Salaries | 2,301,141 | 2,280,276 | 2,584,487 | 2,937,497 | 2,781,985 | 197,498 | 7.6% |
| Total Purchase of Services | 155,935 | 154,132 | 188,822 | 214,726 | 221,982 | 33,160 | 17.6% |
| Total Supplies | 62,500 | 54,003 | 60,000 | 63,000 | 62,500 | 2,500 | 4.2% |
| Total Other Charges & Expenses | 11,160 | 9,156 | 10,500 | 12,600 | 12,100 | 1,600 | 15.2% |
| Total Capital Outlay | 59,746 | 58,474 | 31,940 | 0 | 0 | (31,940) | (100.0%) |
| TOTAL POLICE DEPARTMENT | 2,590,482 | 2,556,041 | 2,875,749 | 3,227,823 | 3,078,567 | 202,818 | 7.1% |
| FIRE DEPARTMENT | | | | | | | |
| Total Salaries | 1,211,113 | 1,210,424 | 1,349,400 | 1,580,050 | 1,399,192 | 49,792 | 3.7% |
| Total Purchase of Services | 122,700 | 113,342 | 134,500 | 143,300 | 143,300 | 8,800 | 6.5% |
| Total Supplies | 41,000 | 34,504 | 54,000 | 59,000 | 59,000 | 5,000 | 9.3% |
| Total Other Charges & Expenses | 4,000 | 3,819 | 7,000 | 7,000 | 7,000 | 0 | 0.0% |
| Total Capital Outlay | 59,000 | 57,368 | 57,368 | 57,368 | 57,368 | 0 | 0.0% |
| TOTAL FIRE DEPARTMENT | 1,437,813 | 1,419,457 | 1,602,268 | 1,846,718 | 1,665,860 | 63,592 | 4.0% |
| EMERGENCY MANAGEMENT | | | | | | | |
| Total Salaries | 4,800 | 4,800 | 4,800 | 10,000 | 10,000 | 5,200 | 108.3% |
| Total Purchase of Services | 2,204 | 1,604 | 2,204 | 2,754 | 2,754 | 550 | 25.0% |
| Total Supplies | 2,600 | 320 | 2,600 | 2,600 | 2,600 | 0 | 0.0% |
| TOTAL EMERGENCY MANAGEMENT | 9,604 | 6,724 | 9,604 | 15,354 | 15,354 | 5,750 | 59.9% |

**TOWN OF SALISBURY
PROPOSED GENERAL FUND BUDGET
FISCAL YEAR 2019**

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|---|------------------------------|------------------------------|------------------------------|---|--|---|--|
| INSPECTIONAL SERVICES | | | | | | | |
| Total Salaries | 142,007 | 141,093 | 145,450 | 157,993 | 157,993 | 12,543 | 8.6% |
| Total Purchase of Services | 4,150 | 3,792 | 14,950 | 13,750 | 13,750 | (1,200) | (8.0%) |
| Total Supplies | 2,000 | 1,637 | 3,000 | 3,000 | 3,000 | 0 | 0.0% |
| Total Other Charges & Expenses | 2,450 | 2,449 | 2,500 | 2,500 | 2,500 | 0 | 0.0% |
| TOTAL INSPECTIONAL SERVICES | 150,607 | 148,971 | 165,900 | 177,243 | 177,243 | 11,343 | 6.8% |
| ANIMAL CONTROL | | | | | | | |
| Total Salaries | 25,500 | 25,500 | 27,500 | 29,500 | 29,500 | 2,000 | 7.3% |
| Total Purchase of Services | 11,700 | 10,308 | 11,691 | 11,691 | 11,691 | 0 | 0.0% |
| Total Supplies | 2,100 | 1,384 | 2,100 | 2,350 | 2,350 | 250 | 11.9% |
| Total Other Charges & Expenses | 200 | 0 | 200 | 200 | 200 | 0 | 0.0% |
| TOTAL ANIMAL CONTROL | 39,500 | 37,192 | 41,491 | 43,741 | 43,741 | 2,250 | 5.4% |
| HARBORMASTER | | | | | | | |
| Total Salaries | 38,978 | 38,726 | 39,730 | 44,730 | 39,730 | 0 | 0.0% |
| Total Purchase of Services | 10,752 | 10,752 | 11,665 | 11,915 | 11,915 | 250 | 2.1% |
| Total Supplies | 6,635 | 6,239 | 7,700 | 7,700 | 7,700 | 0 | 0.0% |
| Total Other Charges & Expenses | 1,765 | 1,764 | 1,200 | 1,200 | 1,200 | 0 | 0.0% |
| TOTAL HARBORMASTER | 58,130 | 57,481 | 60,295 | 65,545 | 60,545 | 250 | 0.4% |
| WEST NEWBURY PUMP-OUT BOAT | | | | | | | |
| Total Salaries | 0 | 0 | 0 | 2,000 | 3,000 | 3,000 | N/A |
| Total Other Charges & Expenses | 0 | 0 | 0 | 2,000 | 3,000 | 3,000 | N/A |
| TOTAL WEST NEWBURY PUMP-OUT BOAT | 0 | 0 | 0 | 4,000 | 6,000 | 6,000 | N/A |
| CLAM FLATS | | | | | | | |
| Total Salaries | 1,500 | 225 | 1,500 | 750 | 750 | (750) | (50.0%) |
| Total Other Charges & Expenses | 500 | 197 | 500 | 250 | 250 | (250) | (50.0%) |
| TOTAL CLAM FLATS | 2,000 | 422 | 2,000 | 1,000 | 1,000 | (1,000) | (50.0%) |

**TOWN OF SALISBURY
PROPOSED GENERAL FUND BUDGET
FISCAL YEAR 2019**

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|---|------------------------------|------------------------------|------------------------------|---|--|---|--|
| EDUCATION | | | | | | | |
| Total Triton Operating Assessment | 10,510,569 | 10,510,569 | 11,050,927 | 11,929,154 | 11,129,154 | 78,227 | 0.7% |
| Total Whittier Assessment | 813,821 | 813,821 | 725,595 | 507,983 | 507,983 | (217,612) | (30.0%) |
| Total Essex North Shore Assessment | 75,000 | 67,368 | 73,500 | 93,500 | 93,500 | 20,000 | 27.2% |
| TOTAL EDUCATION | 11,399,390 | 11,391,758 | 11,850,022 | 12,530,637 | 11,730,637 | (119,385) | (1.0%) |
| LESS: Triton Operating Assessment | (10,510,569) | (10,510,569) | (11,050,927) | (11,929,154) | (11,129,154) | (78,227) | |
| TOTAL WHITTIER & ESSEX EDUCATION | 888,821 | 881,189 | 799,095 | 601,483 | 601,483 | (197,612) | (24.7%) |
| PUBLIC WORKS | | | | | | | |
| Total Salaries | 546,265 | 510,757 | 561,359 | 567,708 | 567,708 | 6,349 | 1.1% |
| Total Purchase of Services | 245,427 | 239,538 | 302,500 | 381,550 | 336,550 | 34,050 | 11.3% |
| Total Supplies | 89,000 | 62,978 | 95,500 | 101,500 | 99,500 | 4,000 | 4.2% |
| Total Other Charges & Expenses | 1,400 | 1,165 | 1,500 | 2,800 | 2,800 | 1,300 | 86.7% |
| Total Capital Outlay | 12,773 | 12,772 | 38,930 | 38,930 | 38,930 | 0 | 0.0% |
| TOTAL PUBLIC WORKS | 894,865 | 827,210 | 999,789 | 1,092,488 | 1,045,488 | 45,699 | 4.6% |
| SNOW & ICE | | | | | | | |
| Total Salaries | 30,000 | 48,938 | 30,000 | 30,000 | 35,000 | 5,000 | 16.7% |
| Total Purchase of Services | 40,000 | 24,188 | 40,000 | 35,000 | 35,000 | (5,000) | (12.5%) |
| Total Supplies | 60,000 | 121,097 | 60,000 | 80,000 | 60,000 | 0 | 0.0% |
| TOTAL SNOW & ICE | 130,000 | 194,223 | 130,000 | 145,000 | 130,000 | 0 | 0.0% |
| LANDFILL/RECYCLING CENTER | | | | | | | |
| Total Salaries | 20,700 | 18,171 | 20,500 | 20,500 | 20,500 | 0 | 0.0% |
| Total Purchase of Services | 76,700 | 76,604 | 89,900 | 105,600 | 102,600 | 12,700 | 14.1% |
| TOTAL LANDFILL/RECYCLING CENTER | 97,400 | 94,775 | 110,400 | 126,100 | 123,100 | 12,700 | 11.5% |
| BEACH SERVICES | | | | | | | |
| Total Salaries | 66,500 | 61,626 | 72,500 | 77,000 | 77,000 | 4,500 | 6.2% |
| Total Purchase of Services | 20,300 | 15,424 | 23,800 | 25,100 | 25,100 | 1,300 | 5.5% |
| Total Supplies | 18,000 | 17,941 | 19,500 | 22,500 | 22,500 | 3,000 | 15.4% |
| TOTAL BEACH SERVICES | 104,800 | 94,991 | 115,800 | 124,600 | 124,600 | 8,800 | 7.6% |

**TOWN OF SALISBURY
PROPOSED GENERAL FUND BUDGET
FISCAL YEAR 2019**

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|--|------------------------------|------------------------------|------------------------------|---|--|---|--|
| BOARD OF HEALTH | | | | | | | |
| Total Salaries | 36,525 | 35,152 | 37,229 | 37,773 | 37,773 | 544 | 1.5% |
| Total Purchase of Services | 11,848 | 9,097 | 11,403 | 12,237 | 12,237 | 834 | 7.3% |
| Total Supplies | 1,000 | 556 | 1,000 | 1,000 | 1,000 | 0 | 0.0% |
| Total Other Charges & Expenses | 3,980 | 3,630 | 4,130 | 4,130 | 4,130 | 0 | 0.0% |
| TOTAL BOARD OF HEALTH | 53,353 | 48,435 | 53,762 | 55,140 | 55,140 | 1,378 | 2.6% |
| COUNCIL ON AGING | | | | | | | |
| Total Salaries | 146,484 | 141,919 | 156,115 | 161,884 | 171,294 | 15,179 | 9.7% |
| Total Purchase of Services | 21,500 | 20,877 | 23,800 | 24,450 | 24,450 | 650 | 2.7% |
| Total Supplies | 4,500 | 3,446 | 4,200 | 4,900 | 4,200 | 0 | 0.0% |
| Total Other Charges & Expenses | 1,500 | 1,433 | 1,500 | 3,000 | 3,000 | 1,500 | 100.0% |
| TOTAL COUNCIL ON AGING | 173,984 | 167,675 | 185,615 | 194,234 | 202,944 | 17,329 | 9.3% |
| VETERANS' SERVICES | | | | | | | |
| Total Salaries | 25,407 | 25,406 | 25,406 | 25,406 | 25,406 | 0 | 0.0% |
| Total Supplies | 1,000 | 942 | 1,000 | 1,000 | 1,000 | 0 | 0.0% |
| Total Other Charges & Expenses | 265,000 | 232,548 | 245,000 | 245,000 | 250,000 | 5,000 | 2.0% |
| TOTAL VETERANS' SERVICES | 291,407 | 258,896 | 271,406 | 271,406 | 276,406 | 5,000 | 1.8% |
| PUBLIC LIBRARY | | | | | | | |
| Total Salaries | 286,164 | 279,708 | 305,845 | 323,139 | 314,287 | 8,442 | 2.8% |
| Total Purchases of Services | 141,728 | 136,347 | 156,145 | 181,484 | 165,000 | 8,855 | 5.7% |
| Total Supplies | 4,119 | 4,118 | 3,500 | 4,000 | 4,000 | 500 | 14.3% |
| Total Other Charges & Expenses | 410 | 409 | 600 | 600 | 600 | 0 | 0.0% |
| TOTAL PUBLIC LIBRARY | 432,421 | 420,582 | 466,090 | 509,223 | 483,887 | 17,797 | 3.8% |
| DEBT SERVICE | | | | | | | |
| Total School Debt Principal & Interest | 714,718 | 714,718 | 737,775 | 608,817 | 608,817 | (128,958) | (17.5%) |
| Total Town Debt Principal & Interest | 475,167 | 473,888 | 908,919 | 1,378,489 | 1,379,230 | 470,311 | 51.7% |
| TOTAL DEBT SERVICE | 1,189,885 | 1,188,606 | 1,646,694 | 1,987,306 | 1,988,047 | 341,353 | 20.7% |

**TOWN OF SALISBURY
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FISCAL YEAR 2019**

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|--|------------------------------|------------------------------|------------------------------|---|--|---|--|
| TOTAL PENSION, INSURANCE & OTHER BENEFITS | 2,755,384 | 2,762,329 | 2,847,738 | 3,208,468 | 3,209,448 | 361,710 | 12.7% |
| TOTAL SALARY RESERVE | 287,424 | 28,863 | 100,000 | 50,000 | 50,000 | (50,000) | (50.0%) |
| TOTAL TOWN APPROPRIATED COSTS | 13,181,916 | 12,708,142 | 14,179,147 | 15,546,426 | 15,123,928 | 944,781 | 6.7% |
| TOTAL TOWN NON-APPROPRIATED COSTS | 331,731 | 326,094 | 335,284 | 246,269 | 246,264 | (89,020) | (26.6%) |
| TRITON REGIONAL OPERATING ASSESSMENT | 10,510,569 | 10,510,569 | 11,050,927 | 11,929,154 | 11,129,154 | 78,227 | 0.7% |
| GRAND TOTAL GENERAL FUND | 24,024,216 | 23,544,805 | 25,565,358 | 27,721,849 | 26,499,346 | 933,988 | 3.7% |

**TOWN OF SALISBURY
PROPOSED SEWER ENTERPRISE FUND BUDGET
FISCAL YEAR 2019**

| | AMENDED BUDGET FY 2017 | ACTUAL RESULTS FY 2017 | AMENDED BUDGET FY 2018 | DEPT. HEAD PROPOSED BUDGET FY 2019 | TOWN MGR. PROPOSED BUDGET FY 2019 | DOLLAR INCREASE (DECREASE) FY 2019 | PERCENT INCREASE (DECREASE) FY 2019 |
|---|------------------------------|------------------------------|------------------------------|---|--|---|--|
| SEWER FUND REVENUES: | | | | | | | |
| User fees | 1,626,000 | 2,061,829 | 2,025,000 | 2,035,000 | 2,041,111 | 16,111 | 0.8% |
| User fee liens and tax titles | 0 | 64,444 | 0 | 0 | 0 | 0 | N/A |
| Betterment principal | 245,000 | 289,701 | 230,000 | 220,000 | 220,000 | (10,000) | (4.3%) |
| Betterment interest | 142,000 | 136,313 | 122,670 | 105,000 | 105,000 | (17,670) | (14.4%) |
| Access fees | 165,000 | 146,439 | 45,000 | 66,000 | 66,000 | 21,000 | 46.7% |
| Interest income | 12,000 | 18,096 | 15,000 | 15,500 | 15,500 | 500 | 3.3% |
| Other income | 16,175 | 18,291 | 14,700 | 13,500 | 13,500 | (1,200) | (8.2%) |
| Other sources | 250,000 | 259,868 | 0 | 0 | 0 | 0 | N/A |
| TOTAL SEWER FUND REVENUES | 2,456,175 | 2,994,981 | 2,452,370 | 2,455,000 | 2,461,111 | 8,741 | 0.4% |
| SEWER FUND EXPENSES: | | | | | | | |
| Salaries | 352,859 | 327,835 | 364,871 | 374,500 | 375,000 | 10,129 | 2.8% |
| Services, supplies and other charges/exp | 599,875 | 376,417 | 805,390 | 766,950 | 777,550 | (27,840) | (3.5%) |
| Debt service | 521,894 | 519,741 | 517,680 | 537,245 | 537,245 | 19,565 | 3.8% |
| Capital outlay | 577,000 | 316,565 | 215,000 | 450,000 | 265,000 | 50,000 | 23.3% |
| Surplus reserve | 0 | 0 | 145,000 | 0 | 100,000 | (45,000) | (31.0%) |
| Transfer to General Fund - Indirect costs | 404,547 | 404,547 | 404,429 | 400,000 | 406,316 | 1,887 | 0.5% |
| TOTAL SEWER FUND EXPENSES | 2,456,175 | 1,945,105 | 2,452,370 | 2,528,695 | 2,461,111 | 8,741 | 0.4% |
| SURPLUS (DEFICIT) | 0 | 1,049,876 | 0 | (73,695) | 0 | | |
| <hr/> | | | | | | | |
| Total Salaries | 352,859 | 327,835 | 364,871 | 374,500 | 375,000 | 10,129 | 2.8% |
| Total Purchase of Services | 441,875 | 332,565 | 618,390 | 616,950 | 667,550 | 49,160 | 7.9% |
| Total Supplies | 75,500 | 36,461 | 102,500 | 89,000 | 102,500 | 0 | 0.0% |
| Total Other Charges & Expenses | 82,500 | 7,391 | 84,500 | 61,000 | 7,500 | (77,000) | (91.1%) |
| Debt Service | 521,894 | 519,741 | 517,680 | 537,245 | 537,245 | 19,565 | 3.8% |
| Capital Outlay | 577,000 | 316,565 | 215,000 | 450,000 | 265,000 | 50,000 | 23.3% |
| Transfers | 404,547 | 404,547 | 404,429 | 400,000 | 406,316 | 1,887 | 0.5% |
| Budgeted Surplus | 0 | 0 | 145,000 | 0 | 100,000 | (45,000) | (31.0%) |
| TOTAL SEWER ENTERPRISE FUND | 2,456,175 | 1,945,105 | 2,452,370 | 2,528,695 | 2,461,111 | 8,741 | 0.4% |

**TOWN OF SALISBURY
PROPOSED WATER ENTERPRISE FUND BUDGET
FISCAL YEAR 2019**

| | AMENDED BUDGET FY 2017 | ACTUAL RESULTS FY 2017 | AMENDED BUDGET FY 2018 | DEPT. HEAD PROPOSED BUDGET FY 2019 | TOWN MGR. PROPOSED BUDGET FY 2019 | DOLLAR INCREASE (DECREASE) FY 2019 | PERCENT INCREASE (DECREASE) FY 2019 |
|---|------------------------------|------------------------------|------------------------------|---|--|---|--|
| WATER FUND REVENUES: | | | | | | | |
| User fees | 2,311,000 | 2,382,252 | 2,350,000 | 2,375,000 | 2,389,591 | 39,591 | 1.7% |
| User fee liens and tax titles | 0 | 32,844 | 0 | 0 | 0 | 0 | N/A |
| Access fees | 250,000 | 233,911 | 184,320 | 174,000 | 174,000 | (10,320) | (5.6%) |
| Interest income | 7,000 | 11,530 | 10,000 | 7,000 | 7,000 | (3,000) | (30.0%) |
| Other income | 36,000 | 43,434 | 42,000 | 44,000 | 44,000 | 2,000 | 4.8% |
| Other sources | 200,000 | 233,134 | 0 | 0 | 0 | 0 | N/A |
| TOTAL WATER FUND REVENUES | 2,804,000 | 2,937,105 | 2,586,320 | 2,600,000 | 2,614,591 | 28,271 | 1.1% |
| WATER FUND EXPENSES: | | | | | | | |
| Salaries | 5,000 | 0 | 0 | 0 | 0 | 0 | N/A |
| Services, supplies and other charges/exp | 1,232,845 | 1,171,379 | 1,265,730 | 1,350,150 | 1,365,850 | 100,120 | 7.9% |
| Debt service | 864,189 | 862,428 | 944,705 | 890,045 | 890,045 | (54,660) | (5.8%) |
| Capital outlay | 545,000 | 343,822 | 218,000 | 971,500 | 200,000 | (18,000) | (8.3%) |
| Surplus reserve | 0 | 0 | 0 | 0 | 0 | 0 | N/A |
| Transfer to General Fund - Indirect costs | 156,966 | 156,966 | 157,885 | 155,000 | 158,696 | 811 | 0.5% |
| TOTAL WATER FUND EXPENSES | 2,804,000 | 2,534,595 | 2,586,320 | 3,366,695 | 2,614,591 | 28,271 | 1.1% |
| SURPLUS (DEFICIT) | 0 | 402,510 | 0 | (766,695) | 0 | | |
| <hr/> | | | | | | | |
| Total Salaries | 5,000 | 0 | 0 | 0 | 0 | 0 | N/A |
| Total Purchase of Services | 1,022,295 | 999,623 | 1,064,280 | 1,165,000 | 1,177,100 | 112,820 | 10.6% |
| Total Supplies | 195,855 | 157,061 | 169,950 | 157,450 | 169,450 | (500) | (0.3%) |
| Total Other Charges & Expenses | 14,695 | 14,695 | 31,500 | 27,700 | 19,300 | (12,200) | (38.7%) |
| Debt Service | 864,189 | 862,428 | 944,705 | 890,045 | 890,045 | (54,660) | (5.8%) |
| Capital Outlay | 545,000 | 343,822 | 218,000 | 971,500 | 200,000 | (18,000) | (8.3%) |
| Transfers | 156,966 | 156,966 | 157,885 | 155,000 | 158,696 | 811 | 0.5% |
| TOTAL WATER ENTERPRISE FUND | 2,804,000 | 2,534,595 | 2,586,320 | 3,366,695 | 2,614,591 | 28,271 | 1.1% |